



## **Digitel Corporation Announces New Digitel Wireless Business Unit**

**Atlanta, GA -- (BUSINESS WIRE) -- April 16, 2007** – Digitel Corporation announced today it has formed a new business unit, Digitel Wireless. Digitel Wireless was formed to specifically focus on the rapidly growing wireless market in the areas of indoor wireless, outdoor wireless, and municipal wireless.

Digitel Wireless will concentrate in business development activity in areas of municipal and rural applications for broadband wireless as well as security, guest access, location based services, voice, and video. "Multiple drivers are attracting municipalities to consider MuniWireless projects", says Bryan Tate, Digitel Founder and CEO. "From Economic Development to Public Safety to Public Service to Public Access, cities are considering to deploy large scale wireless networks.

"Digitel is looking to grow our business significantly in the next 3 years. Organic growth through our successful premise-based operations will continue with a steady grow rate, but with the goals Digitel wants to reach, we will have to either acquire other companies or develop new market segments to penetrate to achieve our growth targets", said Jerry Bailey, Digitel President. "We have been researching the wireless market for some time and have had great success deploying wireless networking for a number of applications for our clients with existing resources. We plan to dedicate and add resources to further concentrate on wireless opportunities.

"Digitel is positioned very well in the MuniWireless space", says Warren Lee, NeoNova Network Services President and Chief Operating Officer. "We have been approached by numerous cities looking to incorporate broadband services as a utility and new source of revenue. NeoNova has been providing these types of services to Rural ISP's for years and supports over 200,000 subscribers for these ISP's. It has been easy to transition from our traditional client to provide services for municipalities – we expect to see an increase in business from the public sector."

Digitel Wireless efforts will be lead by John Overley, a wireless veteran with over 15 years of experience. Mr. Overley was the co-founder of Camvera Networks, who had deployed over 20 wireless networks for municipalities in Georgia, Kentucky, and Texas.

**About Digitel Corporation** - Headquartered in Atlanta, GA with sales and service offices across the Southeastern United States, Digitel Corporation is a proven leader in IT engineering and convergence. Digitel Corporation offers a full range of IT infrastructure services including: LAN/WAN design and implementation, enterprise networking, IP telephony, information security, video conferencing, indoor and outdoor wireless design and implementation, managed services, and infrastructure cabling. Digitel combines a rich telephony background with deep technical knowledge. . . for IT solutions that work.

**About NeoNova Network Services** - Since 1994, NeoNova Networks has provided rural telephone companies, and other service providers with IP Services, Access Technology, E-mail, Advanced spam and virus filtering, Dial-up, Cable modem, DSL, IPTV, and Wireless User Account Management, Maintenance, and billing services. NeoNova customers include resellers, Independent Operating Companies (IOCs), Competitive Local Exchange Carriers (CLECs), Power Utilities, VARs and other service companies. In 1999, Digitel acquired NeoNova Networks from Nortel Networks. In 2006, NeoNova Networks launched new service offerings, including FreedomPipe, Hosted Networks, and Linksys One.

### **Press Contact:**

Scott Faxon  
Digitel Corporation  
770-451-1111  
sfaxon@digitel.net